

## **McENROE VOICE AND DATA**

### **Testimonial**

“HireSmarter has helped us to ‘get the right person in the right seat on the bus.’ This has significantly improved the caliber of people we have hired at McEnroe Voice & Data. Results-Based Executive Coaching has also helped us to improve the working relationships among our executive staff.”

Kathleen Del Monte, President, McEnroe Voice & Data

### **Case Study**

McEnroe Voice & Data designs, implements and maintains business phone systems and networks by leveraging their portfolio of platforms and products from today’s leading communications equipment and software manufacturers – such as Avaya and Mitel. Their products include premise-based digital and voice over IP technology, as well as hosted systems, and are tailored to fit each customer’s needs. Their solutions can incorporate the full suite of unified communication capabilities, call center functionality, and video conferencing and collaboration.

McEnroe Voice & Data is a single source for any business’s voice technology project. Their score of work typically includes infrastructure cabling, equipment design and installation, end-user training, and ongoing support and maintenance. They also provide comprehensive carrier service audits, recommendations, procurement to help customers reduce costs and inefficiencies.

Their reputation has been built on providing the highest quality of customer service, including fully-managed service solutions, and 8x5 or 24x7 available support. With offices in Baltimore and North Virginia, they are optimally positioned to serve the Mid-Atlantic, and through their national partners, their full reach spans the country.

McEnroe Voice & Data has the knowledge, experience, and capabilities earned since 1972 to satisfy the most demanding clients from Small and Medium Businesses to Enterprise organizations. As a certified MBE/DBE, they also work with State and Local Governments, and Federal Agencies. Other products include voice surveillance systems, voice logging, dictation and transcription, and interview room video recording systems.

McEnroe Voice & Data is a certified MBE/DBE and Woman-owned Business in the State of Maryland and a certified WBE (woman-owned business) in the City of Baltimore. McEnroe also holds these designations in many counties within Maryland. Aside from bid work, McEnroe personally has many long-standing

government clients on the state and local levels, as well as federal. They frequently work with prime contractor who needs an experienced telecom and technology subcontractor with which to partner.

By using our testing and executive coaching professional services, McEnroe has been quite successful in getting the right people on the bus and in the right seats for their company.